

Destination Travel Technology & Innovation

What's Happening Today
What's Next
How DMO's Can Benefit

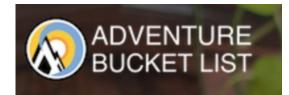
Matt Zito, Managing Partner Travel Startups Incubator® www.travelstartups.co

3 Innovative Destination Marketing Technology Companies

Streetography - Photo-Mapping Technology Flip.to - Traveler Advocacy Platform Adventure Bucket List - Destination Booking Platform







NEW Technologies and Innovations Mobile Phones Artificial Intelligence Messenger Apps Machine Learning Internet of Things Mapping **Experience Platforms**

Creating Movements in Travel
Live Like A Local
Travelers Not Tourists
Micro-Destination Businesses

AI/Machine Learning

Travel chat-bots

- enables real-time engagement
- Sales, bookings
- customer service
- via Messaging apps
- Facebook Messenger
- WhatsApp
- Slack
- MEZI/Amex \$125M



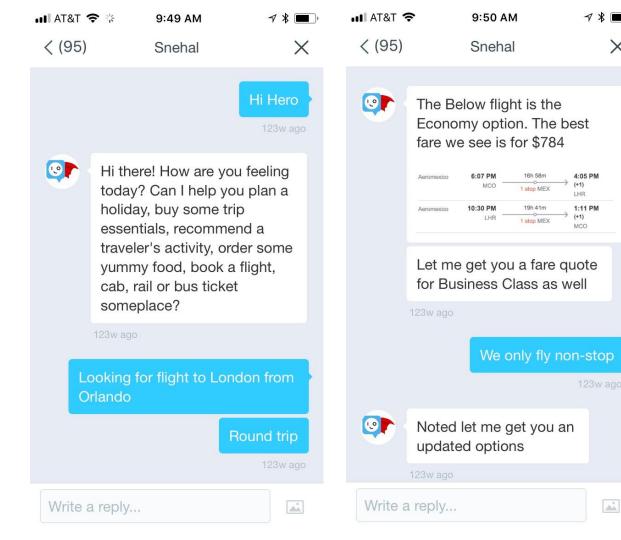
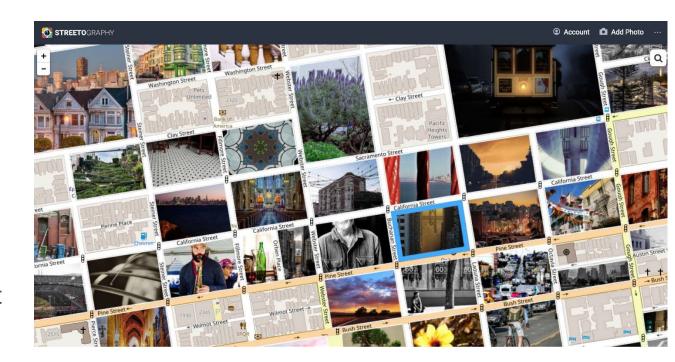


Photo-Mapping

Visual Place Discovery

- A picture tells a thousand words.
- Enables users to see what a place is like without being there.
- Increase a users time on your website/app.
- Increase engagement through social proof.





Experience Platforms

In-Destination Experiences

- Driven by Mobile.
- Marketplaces for activities.
- Selling new underutilized services in-destination.





For Locals

Treat yourself to a day of peaceful relaxation. Enjoy luxury pools and spas, savory food, and delicious drinks at a hotel in your area. Bring your family and friends to your own local paradise!

For Travelers

Staying somewhere without a pool or amenities? Book a

Daycation at a hotel near you and enjoy all the luxury
amenities they have to offer, without having to pay for the
overnight stay.

How It Works



Explore our list of hotels and resorts in your area. We're always adding new properties.



Once you've picked a hotel or a resort, select a date and book your Daycation.



Check-in at the hotel and enjoy the good life! Relax, swim, eat, drink, and laugh.

What You Get

Micro Destination Businesses

Entrepreneurial Movement

- Driven by Millennials.
- Experience local life.
- Reduces the cost for people to travel.
- Increasing the # of travelers into destinations.



Trip Consulting

One-on-one consulting with Hero via email before trip to discuss travel needs. Continued support via phone during trip.



Travel Arrangements

All arrangements secured in advance - from tours & guides to private dinners to dance lessons!



Personalized Guidebook

Packed with custom itinerary, descriptions & pictures, local recs, & country-specific travel info. Runs offline in an app!



Offline Map Navigation

Tailor-made map loaded with all places in your itinerary plus additional Hero recs. Runs offline in an app!

A new way of living

Join interesting people in interesting places - for a week or a lifetime.

Roam is a network of global coliving spaces that provide everything you need to feel at home and be productive the moment you arrive. Strong, battle-tested wifi, a coworking space, chef's kitchen and a diverse community.







ViaHero

Comfort

Feel home immediately with privacy and comfort

Learn More

Community

Show up and find community everywhere

Learn More

Productivity

Get work done in coworking spaces with redundant high-speed internet

Learn More

How To Leverage The New Technologies, Innovations & Movements

1) Market More In-Destination

• The most authentic stories to share and promote can be captured at the street level.

2) Embrace the new Micro-Entrepreneurs in your destination. Provide resources to help them build their businesses.

 Run a photo-contest highlighting all the Airbnb Hosts in your destination using the Streetography app and widget.

3) Pilot New Technology

- Create a Technology Pilot Program.
 - Test 10 new technologies a year.