

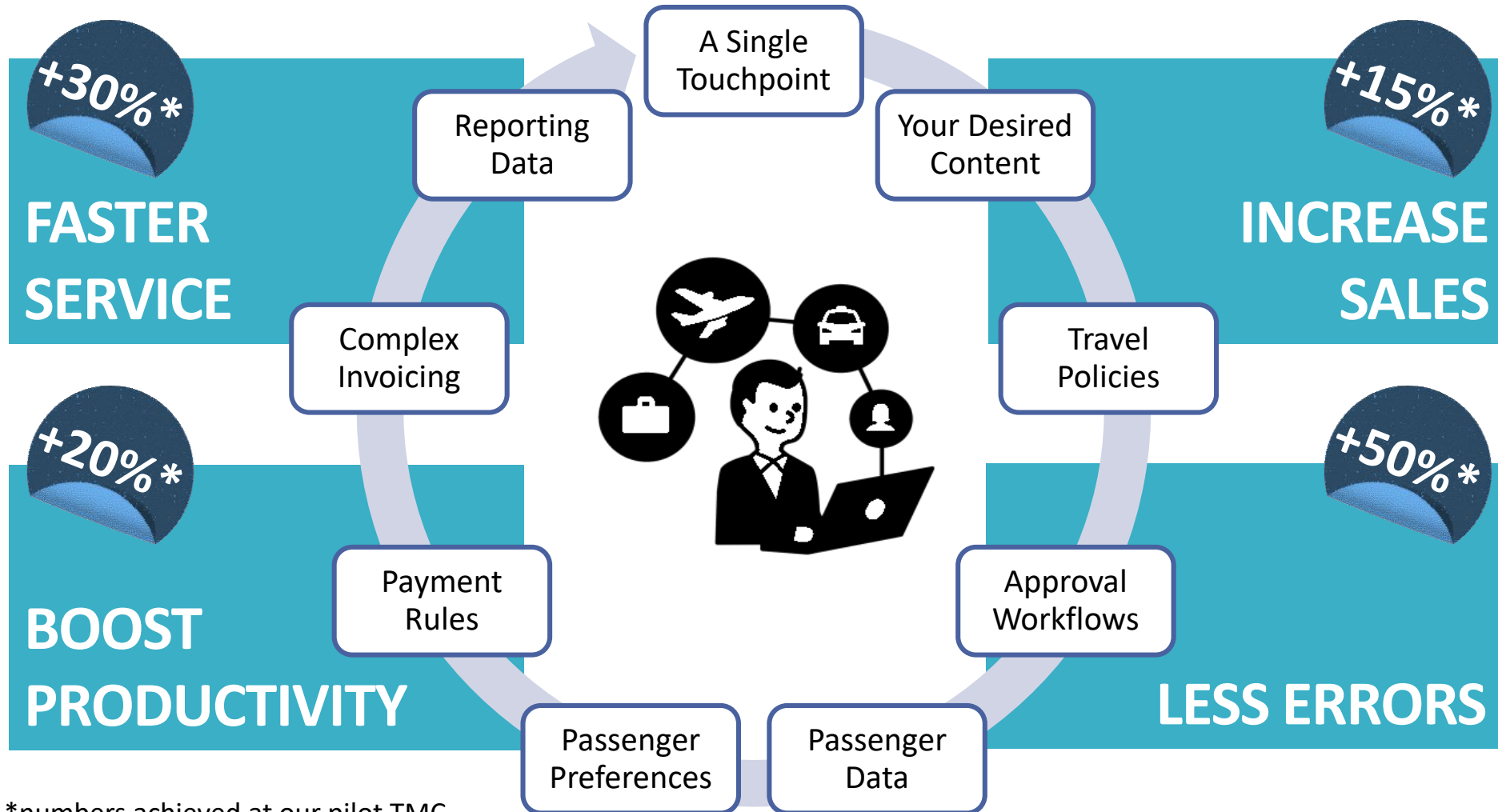


We created a modular SaaS Platform that is a Front & Middle Office for TMCs.

Helps TMCs increase the number of sales transactions by 20%
Faster automated client services reduces workflow errors by 50%

THE BENEFITS

The main tool needed by Travel Counsellors



*numbers achieved at our pilot TMC

THE BENEFITS

- Combined GDS & non-GDS content in a single tool boosts upselling opportunities,
- Real-time alerts monitor each client request,
- Send automated messages & reminders to TCs.

**INCREASE
SALES**



THE BENEFITS



FASTER SERVICE

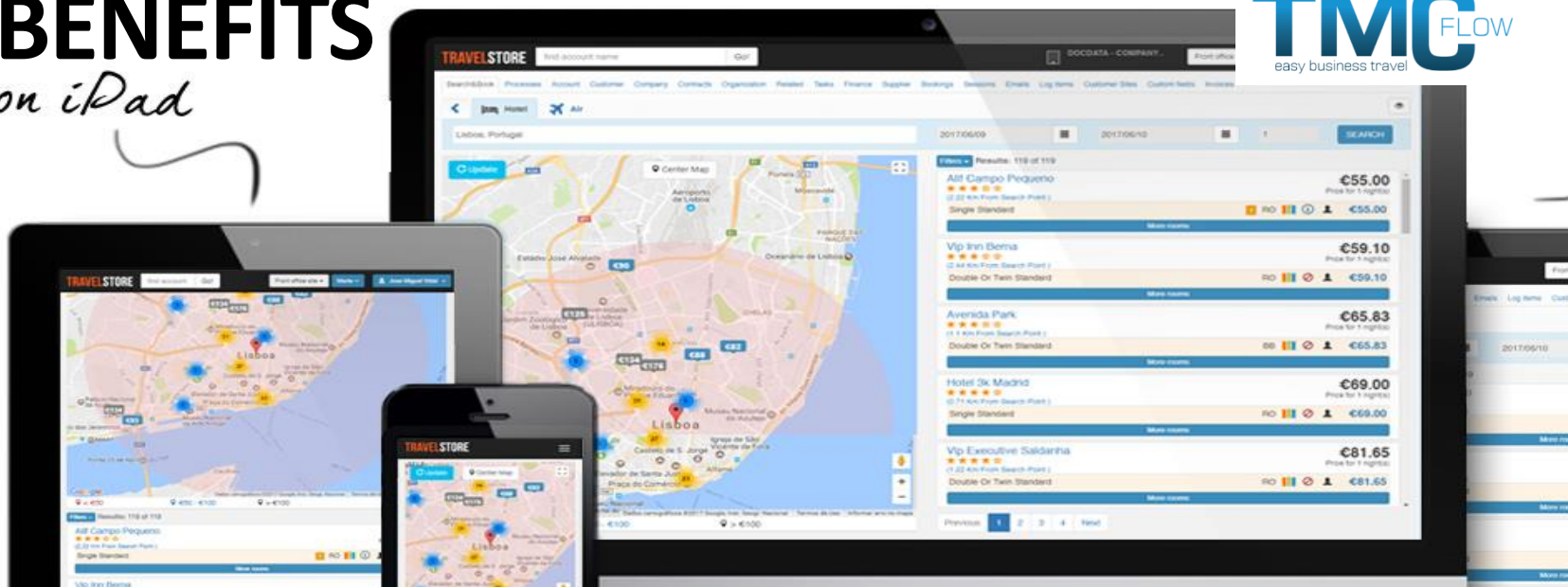
BOOST PRODUCTIVITY

- Service Level Agreements shortened by 30%,
- Single touch point, no need for several tools,
- Communication between the TC and Client is stored under each travel request/process,
- Create millions of profiles in the GDS in minutes with the click of a button,
- Generation of travel documents (Air Tickets, Vouchers, etc.)

THE BENEFITS

on iPad

TMC FLOW
easy business travel



LESS ERRORS

- Company and passenger profiles apply the travel policies and rules of the client over quote, book and payment,
- All internal communication regarding a specific travel request/process is stored and records are kept,
- Automatic triggering of the invoice with all the information correctly organized.

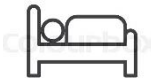
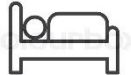
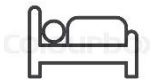
THE PLATFORM



Corporate Client



Content Providers



Interaction / Tasks Module

Front Office Module
(Consultant Booking Engine)

Travel Relationship Management Module
(Travel specific CRM)

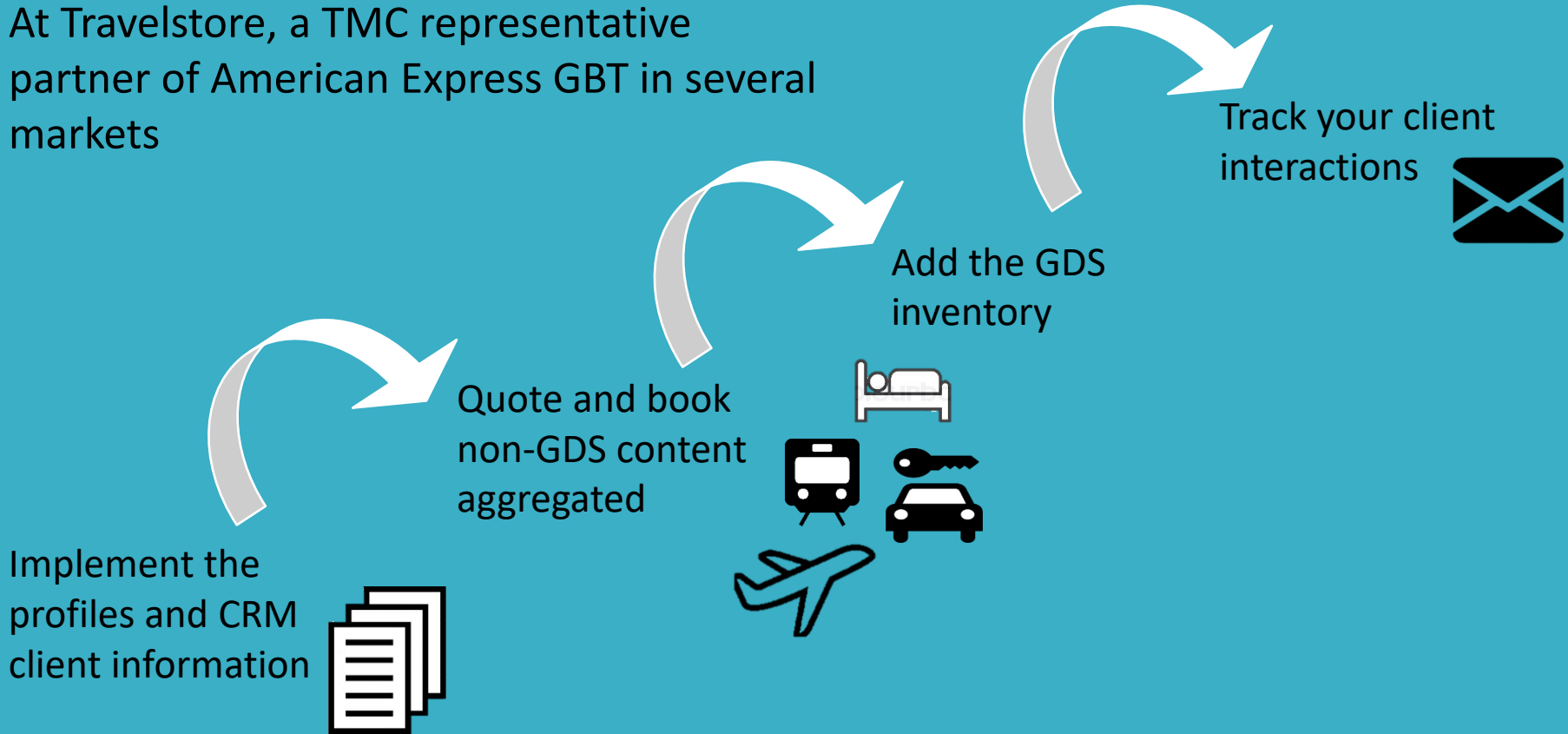


Invoicing Systems

DEVELOPED INSIDE A TMC



At Travelstore, a TMC representative partner of American Express GBT in several markets



12 months of Development
More than 20,000 bookings made

WHO ARE WE?



José Luis Cardoso

Managing Partner – Product

16yr experience in Telecom industry and 10yr experience in Business Travel in Product & Business Development



Guilherme Conde

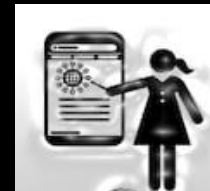
Managing Partner – Business Dev.

7yr experience in Business Travel in Management Control and as Head of Sales



João Penas

Lead Technical Manager



Priscila Ferreira

Business Analyst



Miguel Rosario

Front-end Developer



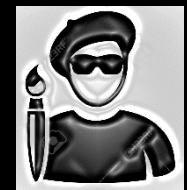
Rui Goulart

Supplier Integration
Manager



Bruno Carvalho

Supplier Integration
Manager



Miguel Vidal

Design/UX Responsible

Thank you for your attention!

We are looking for a TMC to pilot TMC Flow during the next months!

Only Requirements:

- To be an Amadeus or Travelport/Galileo TMC,
- Use Outlook/Exchange or Gmail as email application,
- Have complex corporate clients,
- A willingness to take more control over your operations!

Guilherme Conde

José Cardoso

guilherme.conde@aroundvector.com

jose.cardoso@aroundvector.com

+351 911 551 521

+351 915 233 704

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